



# **The Team Approach to Full Arch Immediate Hybrid Reconstruction**

**December 7-8, 2018 & June 21-22, 2019**

**Live Surgeries  
Interactive Discussions  
Hands-on Lab**



**Which Approach is Best?**

# Objectives

Utilizing a combination of interactive discussion, observation of live surgery and immediate full arch fixed conversions, hands-on exercises, and lecture materials, this comprehensive two-day course demonstrates an effective team approach. To help both your patients, and your practice.

## Treating your patients

- Patient Selection
- Diagnosis and case work up
- Interpretation of CATscans
- The role of digital technologies
- Selection of the appropriate therapeutic approach
- Implant selection criteria
- Minimize chair time and optimize surgical and restorative efficiency
- Simplify fabrication of the final prosthesis

## Treating your practice

- Effective internal marketing
- Identifying and attracting new full arch cases
- The role of the hygienists in patient identification and referrals
- Effective consultations to ensure case acceptance
- Global fee structuring
- Innovative third-party financing to close cases



### Tuition:

\$3,495.00 Surgeon & Restorative Doctor Partner  
Surgeon Alone: \$2,995.00 (not recommended)  
Additional Restorative Doctor: \$995.00

The Fugazzotto Institute for Comprehensive Implant Therapy & Esthetics Presents:

## The Team Approach to Immediate Full Arch Hybrid Reconstruction

Checks Payable To: The Fugazzotto Institute for Comprehensive Implant Therapy and Esthetics

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Course Location: 25 High Street ■ Milton, MA 02186

Contact: Michelle Collins, RDH ■ [mcollins@theicite.com](mailto:mcollins@theicite.com) ☎617.698.6732 fax:617.696.6632

**\*\*Course registration cancellations prior to 30 days are non-refundable\*\***

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